

5 FAQs from FAs

What we heard from the thundering herd

Notes from the road

Conversations with investors and advisors highlight a lack of conviction, career risk and loss aversion amid a trendless market with event risk on the horizon (debt ceiling, recession, rate hikes or cuts.) We address five frequent questions.

Q: What's the likely debt ceiling outcome?

A: Our economists pulled forward the X-date projection to June 1, consistent with Treasury Secretary Yellen's guidance. The debt limit will likely be resolved prior to a technical default, but quick resolution is unlikely. Risks of testing the X-date are as high as in 2011. But 2011's 19% S&P 500 decline / Tsy bond rally are less likely given (1) stock vs. bond allocations are 30ppts lighter than in 2011 and (2) indebtedness shifted from private to public sectors. We would avoid crowded groups with high gov't exposure.

Q: Is the USD at risk of losing its reserve currency status?

A: USD reactions to debt ceiling drama is unclear, in our FX team's view. But no recent trends justify concerns that USD is losing its global role. In some cases, it has lost share but from high levels, and over decades vs. years. Moreover, there is no single alternative.

Q: Should I put cash to work in stocks or wait until ___?

[Fill in blank: debt ceiling, recession, first rate cut...] A: The frequency of this question suggests heightened levels of sideline cash, that if everyone is waiting for a pullback, a pullback is unlikely, and that sentiment is negative. Positioning in cyclicals vs. defensives and stocks vs. bonds is at GFC-levels. This points to upside risk in stocks and cyclicals relative to bonds and defensives. Our advice: lengthen your time horizon when it comes to the index: 10-yr S&P 500 returns have rarely been negative, but 1-day gain/loss ratios have barely cleared a coin flip. Our valuation framework yields S&P 500 5% price returns p.a. over the next decade, better than the losses forecast last year!

Q: Growth or value?

A: In a 5% cash world, we prefer companies that generate cash (value) to those that borrow and burn cash to grow. Absent more QE, we prefer companies with attractive free cash flow yield to those with long-duration growth. Our US regime model is in its "Downturn" phase during which growth strategies lag. Value is historically inexpensive and unloved. De-globalization and tech demand pull-forward during COVID highlight pressures on new economy/growth vs. old economy/deprived but disciplined Energy, regulated financials, mining etc. Value cycles are long, and we are only a year in.

Q: Should I add gold to my portfolio?

A: After a decade of QE pushing bonds, alternatives and equities higher in tandem, gold still offers stable diversification benefits and plays an important role in efficient portfolios. Our strategists highlight that gold has outperformed after 'incomplete' Fed hiking cycles as well as weak USD cycles. Geopolitical tensions and sanctions could also support investor interest in gold as a hedge.

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Acronyms:

TMT: technology, media and telecommunication

QE: quantitative easing

QT: quantitative tightening

GFC: global financial crisis

EM: emerging markets

p.a.: per annum

What's the likeliest debt ceiling outcome?

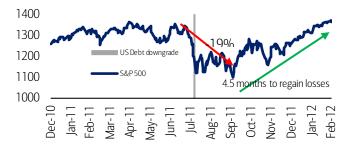
Our economists' and rates strategists' baseline view is that the debt limit will be resolved prior to a technical default, but that quick resolution is unlikely (see note Economics of debt limit battle). In fact, risks of brinksmanship are higher than since 2011, begging the comparison. The S&P 500 fell 19% when US debt was downgraded in 2011, taking more than four months to recover losses; Treasury bonds rallied despite their being explicitly downgraded amid a flight to quality. 2011's debt crisis - and government shutdowns in general - have been associated with heightened volatility.

The key difference today that supports equities relative to fixed income is that positioning in stocks vs. bonds is about 30ppt lighter than in 2011, and the public sector is far more indebted whereas the private sector is healthier than in 2011.

Defense and Health Care stocks are consensus overweights by institutional fund managers today amid a war-time economy with recession fears, but these companies could be at risk from public spending cuts. Gov't exposed companies have lagged on average during prior government shutdowns.

Exhibit 1: In 2011, S&P fell 19%, bonds rallied

 $S\&P\ 500$ performance around US debt downgrade in 2011 and European debt crisis

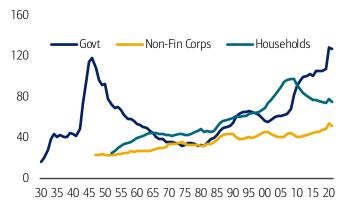


Source: Bloomberg, BofA US Equity & Quant Strategy

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Exhibit 3: Public sector is more levered, private less so vs. 2011

US public debt to GDP, US non-financial corporate debt/GDP, US household debt/GDP, fiscal years 1930-present

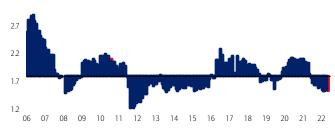


 $\textbf{Source:} \ \ \text{Haver Analytics/Federal Reserve, BofA US Equity \& US \ Quant \ \ \text{Strategy}$

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Exhibit 2: Stock - bond allocations in 2011 were ~30ppt higher than today

Strategists' avg recommended allocation to stocks less bonds (in ppt) in balanced fund

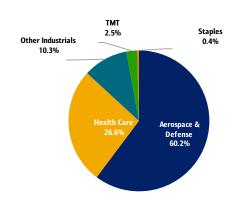


Source: BofA US Equity & Quant Strategy

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Exhibit 4: Defense & Health Care: crowded, high gov't exposure

Gov't dollars obligated for industry as a % of dollars obligated for S&P 500 companies (based on top 100 federal contractors in FY2021)



Source: BofA US Equity & Quant Strategy, Top 100 Contractors Report – SAM.gov

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Can the USD lose reserve currency status?

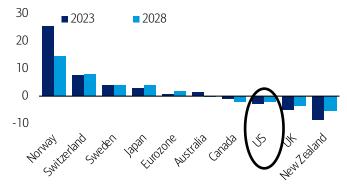
The debt ceiling implications on the USD are unclear, according to our G10 Currency team. Gridlock and brinksmanship, the possibility of technical default and pricing of Fed rate cuts should be negative, but risk-off flight to quality sentiment could more than offset these factors as we saw in 2011 when the USD strengthened especially relative to EM currencies. The difference today is that the USD is a high-yielder, meaning that lower rates and higher volatility might be more negative than in 2011. A bigger risk may be in USD funding costs which remain relatively contained but spiked during the 2011 episode. But the risk of the dollar being unseated as the world's reserve currency is low, in our FX strategists' view.

No recent trends would justify concerns or arguments that the USD is losing its global role.

Our FX strategists highlight that in some cases, the USD has been losing share, but only from very high levels and only over decades, not years. Moreover, no single alternative is currently evident. See note FX Viewpoint.

Exhibit 5: The US has a current account deficit, but it is not excessive



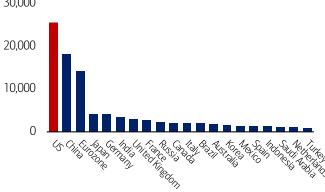


Source: IMF. Forecasts for 2003-28.

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Exhibit 7: The US remains the largest economy in the world \$GDP, billion, 2022



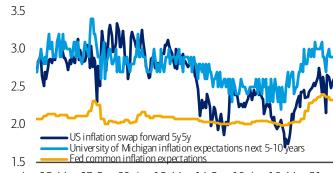


Source: IMF

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Exhibit 6: Inflation expectations remain anchored

US inflation expectations



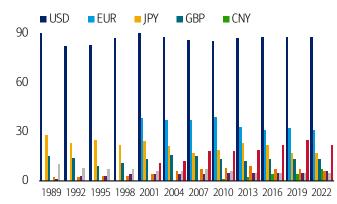
Jan-05 May-07 Sep-09 Jan-12 May-14 Sep-16 Jan-19 May-21

Source: Bloomberg and BofA Global Research.

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Exhibit 8: No sign of the USD losing market share in the last 30 years.

Tumover of OTC foreign exchange instruments, by currency (share)



Source: BIS Triennial Central Bank Survey of foreign exchange and Over-the-counter (OTC)

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Should I put cash to work or wait until ...?

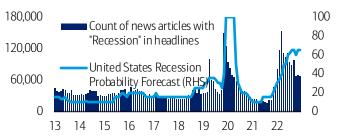
...the debt ceiling x-date / the recession that hovers two quarters in the distance / the Fed cuts rates / inflation subsides / Russia/Ukraine cease-fire / [fill in blank]?

The good news is everyone is talking about the bad news. News trends are at levels only seen during actual recessions. Our economists forecast a recession with a peak to trough declines of 0.8ppt, half the magnitude of a typical recession, and the Fed has latitude to soften the impact after hiking rates by 5ppt. We expect trough earnings in 4Q, and productivity gains are likely in the next cycle from Al/automation spend. Inflation volatility is off fever pitch levels arguing for a lower risk premium for stocks.

Our advice: lengthen your time horizons when it comes to the index. 10-yr S&P 500 returns have rarely been negative, but the one-day loss ratio is just slightly better than a coin flip. Our valuation framework—a powerful long-term signal that has explained 80% of returns variability over subsequent 10-year time horizons - suggests the S&P 500 could offer 5% price returns (~7% total returns) p.a. over the next decade. But not without volatility, thus we recommend picking one's spots for the near-term.

Exhibit 9: Forecasted probability of recession at levels only seen during recessions

Count of news articles with "Recession" in headlines vs. United States Recession Probability Forecast (RHS)



Source: Bloomberg

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Exhibit 10: As time horizons increase, the percentage of negative returns has dropped

Probability of negative returns, based on S&P 500 total returns from 1929-2/28/2023



Source: S&P, Bloomberg, BofA US Equity & Quant Strategy

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Exhibit 11: Price to normalized EPS has explained 80% of returns variability over subsequent 10yrs

Price to normalized earnings predictive power on subsequent holding period returns (since 1987)

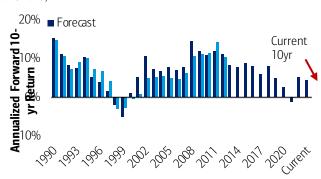


Source: BofA US Equity & US Quant Strategy, Haver Analytics

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Exhibit 12: Valuation suggests ~5ppt p.a. price returns over the next decade (better than 2022's loss forecast)

S&P 500 normalized P/E vs. subsequent annualized returns (since 1987, as of 1/2023)



Source: FactSet, Haver Analytics, BofA US Equity & Quant Strategy

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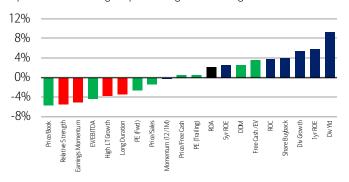
Should I tilt to growth or value?

We prefer Value to Growth, with a preference for Free Cash Flow based valuation rather than deep value strategies. Why?

First, our US Regime Indicator (see Quantitative Regime note) is in its Downturn phase, during which cash flow based valuation, quality and cash return strategies have outperformed, but growth strategies have lagged (Exhibit 13). (2) Value trades at an historical discount to Growth (Exhibit 15). (3) Value is underweight by active managers (Exhibit 16). (4) After the Fed paused in the 70s and early 80s, Value outperformed Growth over the next 12 months. (5) the Growth index earnings are forecast to grow ~5ppt more than Value over the next two years, an average spread that is consistent with periods during which Value outperformed and during which Growth outperformed (i.e., not a predictive signal). (6) Value has outperformed over the long haul, has had long cycles and we are just one year in.

Growth stocks need capital to grow, whereas value stocks throw off cash. With cash yields at 5% we prefer sources of cash over users of cash.

Exhibit 13: Downturn: Growth lags, Value mixed; Cash & Quality wins Top Decile S&P 500 avg. rel. perf. during Downturn regimes

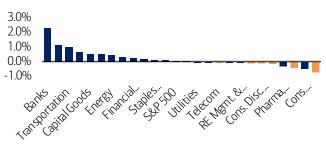


Source: BofA US Equity & US Quant Strategy (Green = value, red – growth, blue = cash & quality)

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Exhibit 14: Old economy cyclicals are pricing in more risk, new economy Tech/Media/Telecom less risk

Change in equity risk premium (ERP = trailing earnings yield – 10-yr real rates) since 2/28/23 (as of 4/30/23); orange = TMT industry groups

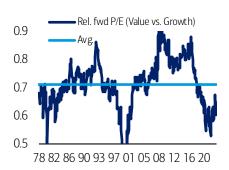


Source: FactSet, Bloomberg, BofA US Equity & Quant Strategy; 50%+ of Consumer Discretionary Distribution & Retail is AMZN

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Exhibit 15: Value is historically inexpensive Relative forward P/E of Russell 1000 Growth vs

Relative forward P/E of Russell 1000 Growth vs Value style indices as of 4/2023

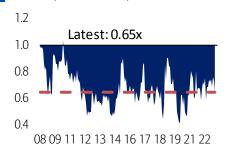


Source: BofA US Equity and Quant Strategy, FactSet

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Exhibit 16: Value stocks are neglected, Growth stocks are crowded

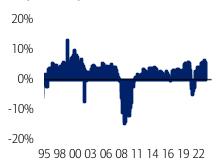
Long only positioning in Value vs Growth proxied by Price to Book Value vs Long-Term Growth of S&P 500 (9/2008-4/2023)



Source: BofA US Equity & Quant Strategy, FactSet Ownership BofA GLOBAL RESEARCH

Exhibit 17: Growth index forecast to outgrow Value index by 5ppt (avg)

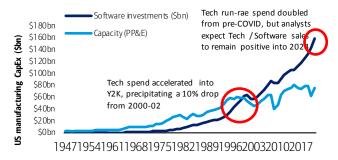
Spread of next 24 months net income growth rate (annualized) for RLG and RLV



Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 18: Tech (growth) capex at risk after Y2K like COVID sales surge US Manufacturing Capex spending: software vs. "core" industrial equipment (1990-2021)



Source: Software investments include 3rd -party purchased and custom software. Equipment investments include industrial and transportation equipment and exclude information processing equipment (e.g. computers, communication equipment, etc.). BofA Global Research, BEA

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Exhibit 19: Energy (value) companies have found supply discipline and capital discipline

S&P 500 Energy capex as % of operating cash flow (1990-4Q22)



Source: BofA US Equity & Quant Strategy, FactSet

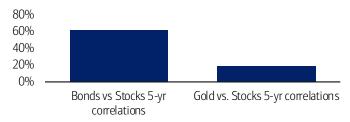
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Should I buy/add exposure to gold?

The long-term diversification benefits of gold are compelling: After a decade of QE pushing bonds, alternatives and equities higher together, gold still offers stable diversification benefits. Our commodities team highlights the benefits of an improved Information Ratio from adding gold to a conservative portfolio. Short-term factors are also supportive: real rates and the USD tend to be more sustained drivers of gold markets. The relationship between gold and rates/USD has been patchy at times, but our commodity strategists highlight that gold recoupled with rates and the USD this year (Exhibit 22). Also see note Gold rallies as the Fed stops hiking.

Exhibit 20: Bond/stock correlations increased with QE; gold offers better diversification benefits vs. equities

Correlation of monthly returns over the last 5 years

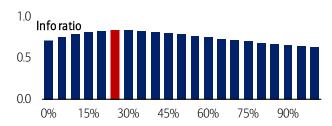


Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 21: Information ratios in a conservative, diversified portfolio peak at a gold share of 25%

Information ratios and gold share in a conservative, diversified portfolio



Source: Bloomberg, BofA Global Research

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Exhibit 22: Gold has relinked to rates and EURUSD

Correlation between gold and rates/EURUSD

	US, 10 year real rates	EURUSD
YTD	-0.8083	0.9290
2022	-0.1619	0.4723
2021	0.5780	0.5124
2020	0.0614	0.2695
2019	-0.1680	0.3871
2018	-0.3511	-0.0548

Source: Bloomberg, BofA Global Research

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R1}

Buy	≥ 10%	≤ 70%
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Underperform	N/A	≥ 20%

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